



ECONOMIC DEVELOPMENT INCENTIVES OVERVIEW

In 1991, the residents of Frisco approved a one-half of one percent sales tax dedicated to promoting economic development in the City of Frisco. These funds must be expended in accordance with State Law to facilitate the development of eligible projects. The responsibility of the Frisco Economic Development Corporation (FEDC) is to reinvest these funds in Frisco to expand the city's property tax base and create quality job opportunities for Frisco residents.

Corporate and Regional Headquarters locations of companies are required to complete an FEDC Economic Impact Survey (EIS) to be considered for an Economic Incentive Proposal. The information provided to the FEDC on the EIS is used to prepare an Economic Impact Analysis to determine the projected economic impact the project will have on the City of Frisco.

Based on the projected economic value of the project to the City of Frisco during a specified time, the FEDC prepares an Economic Incentive Proposal, which outlines the Company's Performance Requirements that must be met to qualify and receive the FEDC economic incentives.

These Performance Requirements may include, but are not limited to:

- Number of full-time jobs to be created
- Capital investment
- Size of space leased or built
- Other details specific to the project

To formalize the deal, the FEDC prepares a Performance Agreement for FEDC Board of Directors approval containing the terms and conditions for which FEDC economic incentives will be paid upon the verification that the Company has met the Performance Requirements specified in the Agreement.

FEDC economic grants are paid as a cash reimbursement grant of project expenses over a period of time based on the company's attainment of negotiated Performance Requirements on or before a pre-determined date. Qualifying projects may be offered FEDC economic incentives on a per job basis.

The FEDC offers an array of incentives in addition to the half cent sales tax as outlined above such as: tax abatements, 380 tax grants, reimbursement incentives for qualifying infrastructure, training grants, Texas Enterprise Project, Emerging Technology and more.

INCENTIVE PROCESS

The FEDC Board of Directors and staff are committed to our business community's growth and success. Once a project is identified we have a five-step procedure to get an incentive agreement processed.

Our process involves:

- A Project qualified by FEDC staff
- The Company submits the completed FEDC Economic Impact Survey
- The FEDC staff negotiates and drafts economic incentive proposal based on projected Economic Impact of the project
- The FEDC attorney prepares Performance Agreement
- The Performance Agreement is taken to the FEDC Board of Directors for consideration

Economic Incentives offered by the FEDC are negotiated on a case-by-case basis subject to the qualifications, conditions and requirements to be fully described within an Agreement and subject to the approval of the FEDC Board of Directors.

For more information on the FEDC incentives, the incentive process or the types of incentives offered, please contact:

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